



Higher Certificate in Business Management with specialisation in Insurance

NQF level 5

Qualification duration

Minimum: 1 year
Maximum: 3 years
Full-time

Qualification start date

Enrollment 1: February
E 2: April
E 3: July
E 4: Sept
All of these are a minimum
of 12 months

Possible career options

The career choices for you, as a Higher Certificate in Business Management with specialisation in Insurance graduate, are varied and employment options in the banking industry include:

- Insurance Administrator,
- Underwriter,
- Insurance Consultant,
- General administration
- Marketing administration
- Sales Agent,

Qualification description

The insurance and financial industry are rapidly transforming with the new digital age. Continuous technological advancements are personalising insurance policies, while growing towards automated claim systems. Entering the insurance industry now requires a new skill set that is current and equips students to grow with the fast pace. This includes current skills and knowledge of the fundamentals of insurance and financial management. The Higher Certificate offers young professional who wishes to enter the industry or those already in the workforce the opportunity to explore, understand and gain digital capabilities that are vital in the fourth industrial revolution.

The Higher Certificate in Business Management Insurance will provide the students with a national recognised qualification. This is built on a current qualification offered at PIHE, at all of its campuses, except the Midrand campus, namely the Higher Certificate in Business Management. The aim of this specialisation in Insurance is to broaden the market, increase employability of our students and offer future skills of the digital age. The Commerce Faculty would like to expand its offerings by submitting a Higher Certificate in Business Management with specialisation in Insurance. Senates approval is required for the proposal set out below.

Entry requirements

- You need a South African National Senior Certificate (NSC) for diploma or certificate purposes.
- An equivalent foreign secondary or international school-leaving certificate on an NSC level (NQF 4) confirmed by SAQA.

Qualification accreditation

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This programme is offered at the following campuses

- All PIHE Campuses, except Midrand.

Qualification structure

Block A

- Insurance Laws and Ethics
- Computer Skills Development A
- Commercial Short-term Insurance Practice

Block B

- Introduction to Business Management
- Work Integrated Learning
- Introduction to Marketing

Block C

- Personal Insurance in the Digital Age
- Computer Skills Development B
- Introduction to Data Analytics and Underwriting

Block D

- Bookkeeping
- Business Communication